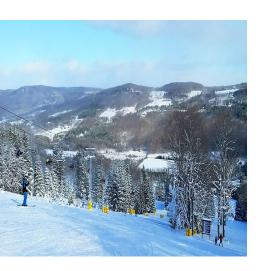






GREY HIGHLANDS REAL ESTATE MARKET SNAPSHOT: 2021 IN REVIEW



2021 FOURTH QUARTER





-21% FROM Q4/2020

+16% FROM Q4/2020

AVERAGE



VOLUME SALES

\$43,139,711

UNIT SALES 44















2021 ANNUAL TOTALS

+49% FROM 2020

+12% FROM 2020

-10% FROM 2020





VOLUME SALES UNIT SALES \$195,405,838 226

SALES/LISTINGS **RATIO** 80%

FROM 2020



AVERAGE



SALE PRICE \$864,628



-45% FROM 2020

+9% FROM 2020

+125% FROM 2020

+208% FROM 2020

+150% FROM 2020



UNIT SALES UNDER \$300K 5



UNIT SALES \$300K-\$499K 37



UNIT SALES \$500K-\$799K 82



UNIT SALES \$800K-\$999K 45



UNIT SALES \$1M-\$1.499M 37



UNIT SALES \$1.5M+ 20



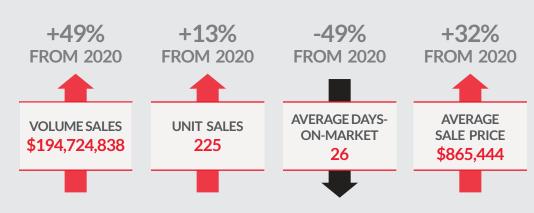




2021 TOTAL SALES BY TYPE

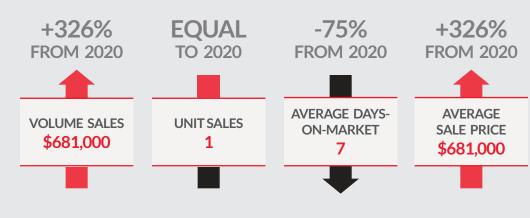


SINGLE-FAMILY HOMES





CONDOS/TOWNS





VACANT LAND

