



GREY HIGHLANDS REAL ESTATE MARKET SNAPSHOT: SECOND QUARTER 2023



Q2-2023

-15%
FROM Q2/2022

VOLUME SALES
\$27,506,935

-3%
FROM Q2/2022

UNIT SALES
33

+12%
FROM Q2/2022

SALES/LISTINGS
RATIO
39%

-13%
FROM Q2/2022

AVERAGE
SALE PRICE
\$834,756



2023 YEAR-TO-DATE

-30%
FROM 2022

VOLUME SALES
\$43,690,335

-18%
FROM 2022

UNIT SALES
55

-4%
FROM 2022

SALES/LISTINGS
RATIO
43%

-15%
FROM 2022

AVERAGE
SALE PRICE
\$794,370

+67%
FROM 2022

UNIT SALES
UNDER \$500K
10

+4%
FROM 2022

UNIT SALES
\$500K-\$799K
25

-23%
FROM 2022

UNIT SALES
\$800K-\$999K
10

-61%
FROM 2022

UNIT SALES
\$1M-\$1.499M
7

-60%
FROM 2022

UNIT SALES
\$1.5M-\$1.999M
2

EQUAL
TO 2022

UNIT SALES
\$2M+
1

2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES

-31%
FROM 2022

VOLUME SALES
\$42,084,435

-20%
FROM 2022

UNIT SALES
52

+133%
FROM 2022

AVERAGE DAYS-
ON-MARKET
63

-14%
FROM 2022

AVERAGE
SALE PRICE
\$809,316



CONDOS/TOWNS

+9%
FROM 2022

VOLUME SALES
\$1,605,900

+50%
FROM 2022

UNIT SALES
3

+217%
FROM 2022

AVERAGE DAYS-
ON-MARKET
19

+100%
FROM 2022

AVERAGE
SALE PRICE
\$535,300



RESIDENTIAL LAND

-85%
FROM 2022

VOLUME SALES
\$1,085,000

-76%
FROM 2022

UNIT SALES
5

+66%
FROM 2022

AVERAGE DAYS-
ON-MARKET
88

-39%
FROM 2022

AVERAGE
SALE PRICE
\$217,000