



# COLLINGWOOD REAL ESTATE MARKET SNAPSHOT: THIRD QUARTER 2023



## Q3-2023

**+13%**  
FROM Q3/2022

VOLUME SALES  
**\$108,547,903**

**+6%**  
FROM Q3/2022

UNIT SALES  
**127**

**-4%**  
FROM Q3/2022

SALES/LISTINGS  
RATIO  
**35%**

**+7%**  
FROM Q3/2022

AVERAGE  
SALE PRICE  
**\$856,491**



## 2023 YEAR-TO-DATE

**-12%**  
FROM 2022

VOLUME SALES  
**\$309,616,102**

**-4%**  
FROM 2022

UNIT SALES  
**364**

**-8%**  
FROM 2022

SALES/LISTINGS  
RATIO  
**37%**

**-8%**  
FROM 2022

AVERAGE  
SALE PRICE  
**\$850,594**

**+43%**  
FROM 2022

UNIT SALES  
UNDER \$500K  
**50**

**+21%**  
FROM 2022

UNIT SALES  
\$500K-\$799K  
**151**

**-29%**  
FROM 2022

UNIT SALES  
\$800K-\$999K  
**72**

**-14%**  
FROM 2022

UNIT SALES  
\$1M-\$1.499M  
**68**

**-46%**  
FROM 2022

UNIT SALES  
\$1.5M-\$1.499  
**15**

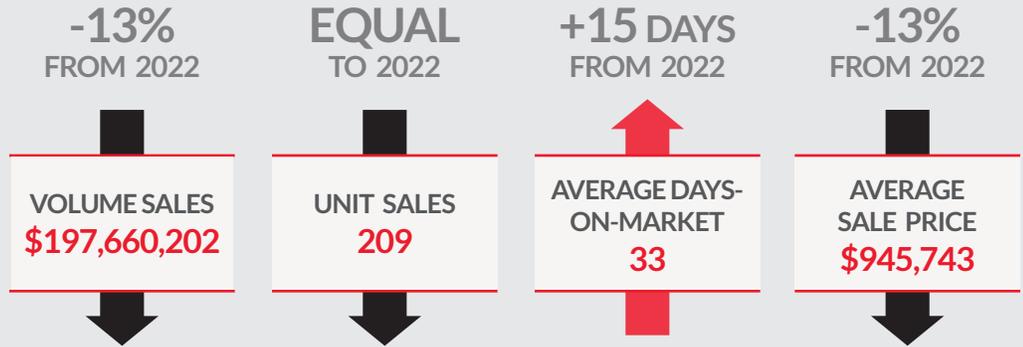
**-20%**  
FROM 2022

UNIT SALES  
\$2M+  
**8**

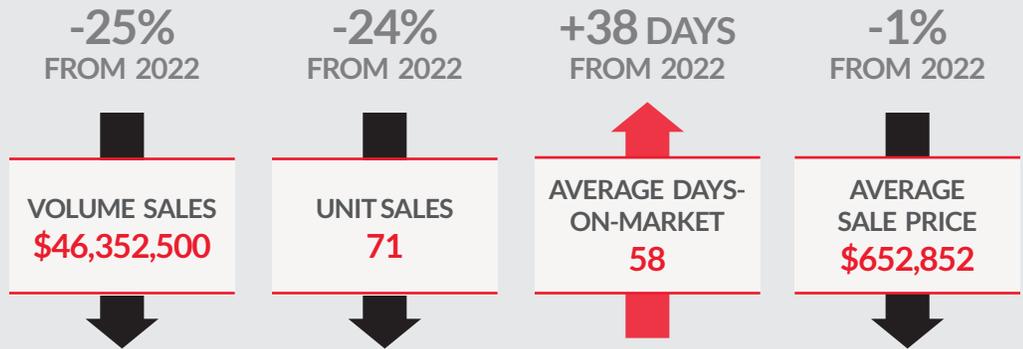
# 2023 TOTAL SALES BY TYPE



## SINGLE-FAMILY HOMES



## CONDOMINIUMS



## TOWNHOUSES

