



# GREY HIGHLANDS REAL ESTATE MARKET SNAPSHOT: THIRD QUARTER 2023



## Q3-2023

-37%  
FROM Q3/2022

VOLUME SALES  
**\$14,442,000**

-40%  
FROM Q3/2022

UNIT SALES  
**18**

-10%  
FROM Q3/2022

SALES/LISTINGS  
RATIO  
**26%**

+4%  
FROM Q3/2022

AVERAGE  
SALE PRICE  
**\$802,333**



## 2023 YEAR-TO-DATE

-33%  
FROM 2022

VOLUME SALES  
**\$57,477,335**

-26%  
FROM 2022

UNIT SALES  
**72**

-7%  
FROM 2022

SALES/LISTINGS  
RATIO  
**36%**

-10%  
FROM 2022

AVERAGE  
SALE PRICE  
**\$798,296**

-7%  
FROM 2022

UNIT SALES  
UNDER \$500K  
**14**

-14%  
FROM 2022

UNIT SALES  
\$500K-\$799K  
**32**

-25%  
FROM 2022

UNIT SALES  
\$800K-\$999K  
**12**

-53%  
FROM 2022

UNIT SALES  
\$1M-\$1.499M  
**9**

-56%  
FROM 2022

UNIT SALES  
\$1.5M-\$1.999  
**4**

EQUAL  
TO 2022

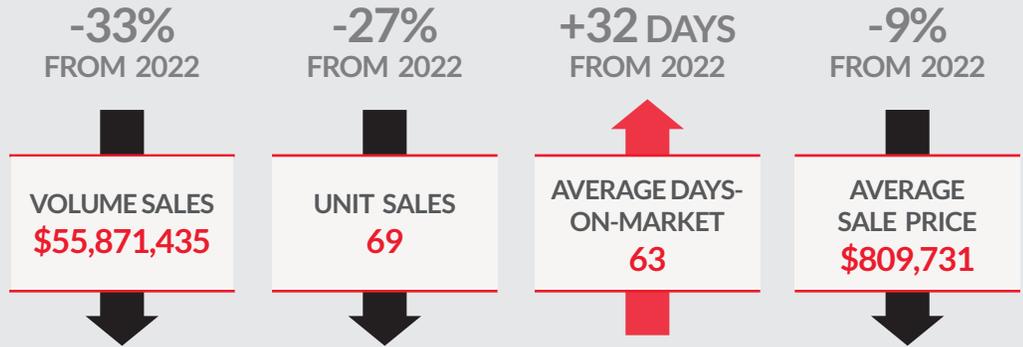
UNIT SALES  
\$2M+  
**1**

NOTE: All MLS® sales data in this report comes from the Lakelands Association Of REALTORS® and refers specifically to residential sales as of Oct. 2, 2023. While deemed to be reliable, Royal LePage Locations North assumes no responsibility for errors and omissions.

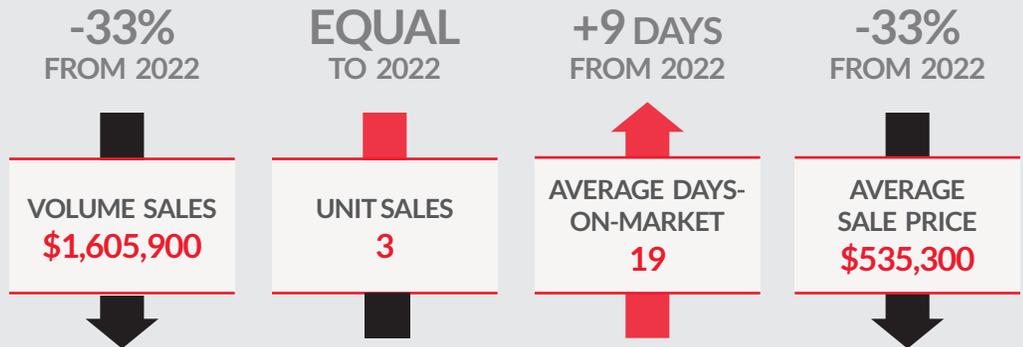
# 2023 TOTAL SALES BY TYPE



## SINGLE-FAMILY HOMES



## CONDOS/TOWNS



## RESIDENTIAL LAND

