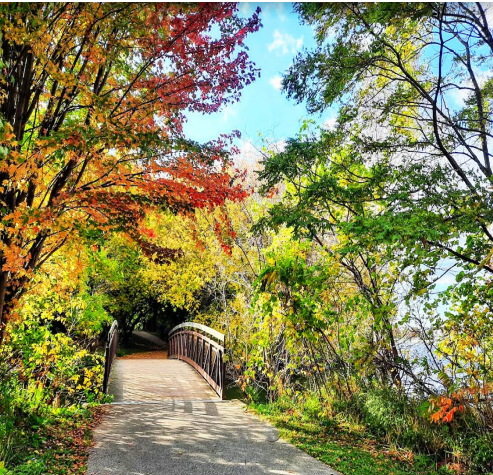




# SOUTHERN GEORGIAN BAY REAL ESTATE MARKET SNAPSHOT: SEPTEMBER 2023



## Q3-2023

**+15%**  
FROM Q3/2022

**VOLUME SALES**  
**\$124,852,950**

**+14%**  
FROM Q3/2022

**UNIT SALES**  
**144**

**-2%**  
FROM Q3/2022

**SALES/LISTINGS  
RATIO**  
**29%**

**+0.003%**  
FROM Q3/2022

**AVERAGE  
SALE PRICE**  
**\$867,034**



## 2023 YEAR-TO-DATE

**-14%**  
FROM 2022

**VOLUME SALES**  
**\$1,137,489,473**

**-3%**  
FROM 2022

**UNIT SALES**  
**1306**

**-10%**  
FROM 2022

**SALES/LISTINGS  
RATIO**  
**34%**

**-12%**  
FROM 2022

**AVERAGE  
SALE PRICE**  
**\$870,972**

**+48%**  
FROM 2022

**UNIT SALES  
UNDER \$500K**  
**175**

**+26%**  
FROM 2022

**UNIT SALES  
\$500K-\$799K**  
**586**

**-22%**  
FROM 2022

**UNIT SALES  
\$800K-\$999K**  
**239**

**-30%**  
FROM 2022

**UNIT SALES  
\$1M-\$1.499M**  
**199**

**-30%**  
FROM 2022

**UNIT SALES  
\$1.5M-\$1.499**  
**65**

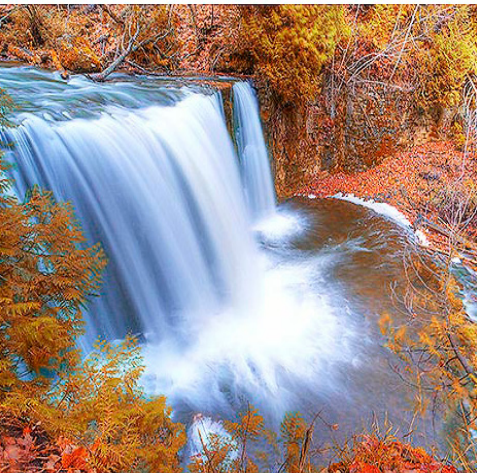
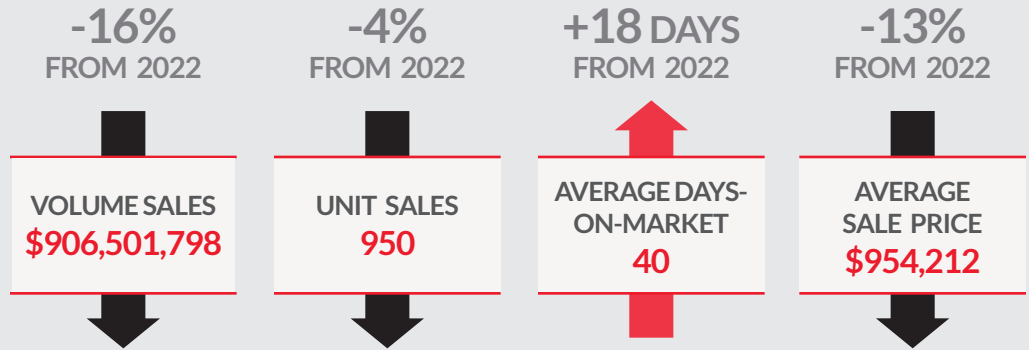
**-42%**  
FROM 2022

**UNIT SALES  
\$2M+**  
**43**

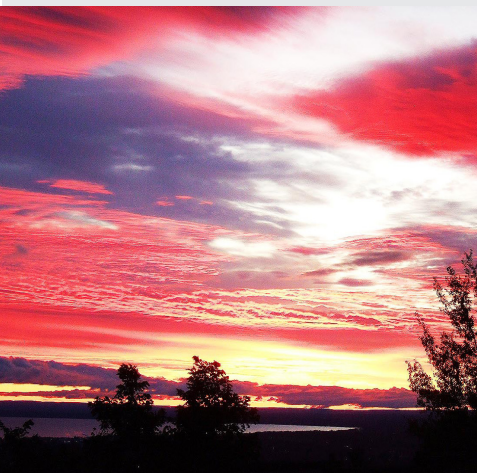
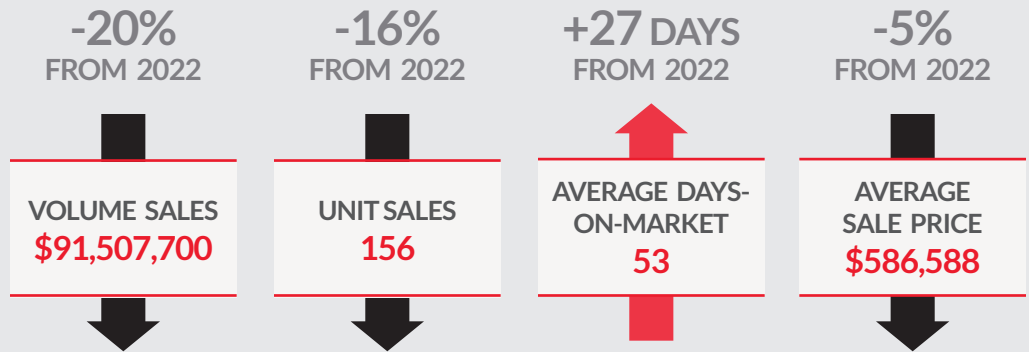
# 2023 TOTAL SALES BY TYPE



## SINGLE-FAMILY HOMES



## CONDOMINIUMS



## TOWNHOUSES

