





# **GREY HIGHLANDS REAL ESTATE**

# MARKET SNAPSHOT: 2023 IN REVIEW



## FOURTH QUARTER SALES

-28% FROM 2022

-15% FROM 2022

-17% FROM 2022

-9% FROM 2022

**VOLUME SALES** 

\$17,068,400

**UNIT SALES** 23



**RATIO** 42%







## **ANNUAL SALES**

-30% FROM 2022

-23% FROM 2022

-10% FROM 2022

-10% FROM 2022

**VOLUME SALES** \$75,195,635

**UNIT SALES** 96

**SALES/LISTINGS RATIO** 36%

**AVERAGE** SALE PRICE \$783,288

-20% FROM 2022

-5% FROM 2022

-24% FROM 2022

-41% FROM 2022

-60% FROM 2022

-50% FROM 2022

**UNIT SALES** UNDER \$500K 20

**UNIT SALES** \$500K-\$799K 42

**UNIT SALES** 

\$\$800K-\$999K 16

**UNIT SALES** \$1M-\$1.499M 13

**UNIT SALES** \$1.5M-\$1.499

**UNIT SALES** \$2M+ 1



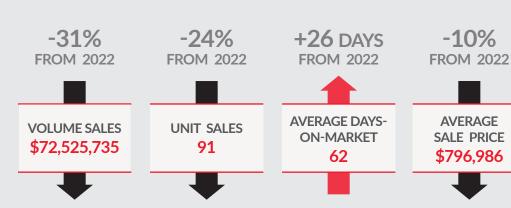




# 2023 TOTAL SALES BY TYPE



#### SINGLE-FAMILY HOMES





### **CONDOS/TOWNS**





### RESIDENTIAL LAND

