





THE BLUE MOUNTAINS REAL ESTATE

MARKET SNAPSHOT: 2023 IN REVIEW



FOURTH QUARTER SALES

-41% FROM 2022

-25% FROM 2022

-16% FROM 2022

-21% FROM 2022

AVERAGE



VOLUME SALES \$44,198,800















ANNUAL SALES

-31% FROM 2022

-16% FROM 2022

-13% FROM 2022

-18% FROM 2022



VOLUME SALES \$286,451,400



SALES/LISTINGS

RATIO 30%





256

SALE PRICE \$1,118,951

-5% FROM 2022

+38% FROM 2022

-5% FROM 2022

-23% FROM 2022

-24% FROM 2022

-56% FROM 2022



UNIT SALES UNDER \$500K 39



\$500K-\$799K

62

UNIT SALES \$\$800K-\$999K 36



UNIT SALES \$1M-\$1.499M 65



UNIT SALES \$1.5M-\$1.499 29



UNIT SALES \$2M+ 25















2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



-21% FROM 2022 **+19** DAYS FROM 2022

-17% FROM 2022



VOLUME SALES \$214,717,000



UNIT SALES

142

AVERAGE DAYS-ON-MARKET 51



AVERAGE SALE PRICE \$1.512.092













CONDOMINIUMS

-9% FROM 2022





-7% FROM 2022



VOLUME SALES \$43,858,500



81



AVERAGE DAYS-ON-MARKET 46



AVERAGE SALE PRICE

\$541,463













TOWNHOUSES

-31% FROM 2022

-17%

FROM 2022

+22 DAYS FROM 2022





VOLUME SALES \$27.875.900



UNIT SALES 33



AVERAGE DAYS-ON-MARKET 46



AVERAGE SALE PRICE \$844,724





