





### WASAGA BEACH REAL ESTATE

# MARKET SNAPSHOT: FIRST QUARTER 2024



#### **OVERVIEW**

- VOLUME SALES DOWN 4% FROM Q1-2023, WITH UNIT SALES UP 5%
- NEW LISTINGS UP 2% FROM Q1-2023, WITH EXPIRED LISTINGS UP 23%. SALES/LISTINGS RATIO OF 34% UP 1%.
- AVERAGE SALES PRICE DOWN 9% FROM ONE YEAR AGO, WITH AVERAGE DAYS-ON-MARKET OF 51 UP 19 DAYS.
- PRIMARILY A BUYERS' MARKET



### **FIRST QUARTER 2024**



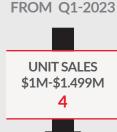




-2%

FROM Q1-2023













## **2024 TOTAL SALES BY TYPE**



#### SINGLE-FAMILY HOME

-10% FROM Q1-2023

-3% FROM Q1-2023 **+23 DAYS** FROM Q1-2023

-7% FROM Q1-2023

**VOLUME SALES** \$48.826.377

**UNIT SALES** 

65

**AVERAGE DAYS-ON-MARKET** 54

**AVERAGE** 

**SALE PRICE** \$751.175











### APARTMENT/CONDO

+159% FROM Q1-2023

+200% FROM Q1-2023 +47 DAYS FROM Q1-2023

-14% FROM Q1-2023



**VOLUME SALES** \$1,202,900



**UNIT SALES** 

3

**AVERAGE DAYS-ON-MARKET** 62

**AVERAGE SALE PRICE** \$400.967











### **ROW/TOWNHOUSE**

+30% FROM Q1-2023

+33% FROM Q1-2023

-1 DAY FROM Q1-2023

-2% FROM Q1-2023



**VOLUME SALES** \$9,239,499

16

**AVERAGE DAYS-UNIT SALES ON-MARKET** 

37



**AVERAGE** SALE PRICE \$577,469



