

# 2024 JUNE

## **CLEARVIEW**

Real Estate Market Report







### **OVERVIEW**

#### **BUYERS MARKET**

In Clearview, the real estate market favors buyers as both unit sales and sales volume have decreased compared to this time last year. Additionally, the median sale price and average sale price have dropped significantly. This suggests a market with varied pricing dynamics, providing buyers with potential opportunities for favorable negotiations.



### June year-over-year sales volume of \$8,372,900

Down 72.3% from 2023's \$30,222,200 with unit sales of 12 down 57.14% from last June's 28. New listings of 44 are down 36.23% from a year ago, with the sales/listing ratio of 27.27% down 32.79%.



### Year-to-date sales volume of \$83,424,426

Down 17.02% from 2023's \$100,538,797 with unit sales of 91 down 9% from 2023's 100. New listings of 270 are down 8.16% from a year ago, with the sales/listing ratio of 33.70%% down 0.91%.



#### Year-to-date average sale price of \$914,407.83

Down 10.9% from \$1,026,214.83 one year ago with median sale price of \$802,500 up from \$715,000 one year ago. Average days-on-market of 50.83 is up 9.33 days from last year.

### JUNE NUMBERS

Median Sale Price

\$617,500

-22.81%

Average Sale Price

\$697,742

-35.36%

Sales Volume

\$8,372,900

-72.3%

**Unit Sales** 

12

-57.14%

**New Listings** 

44

-36.23%

**Expired Listings** 

9

-18.18%

Unit Sales/Listings Ratio

27.27%

-32.79%

Year-over-year comparison (June 2024 vs. June 2023)



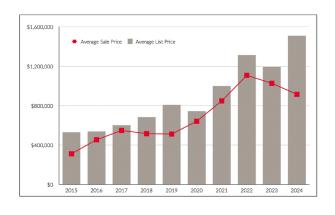
### THE MARKET IN **DETAIL**

2022	2023	2024	2023-2024	
\$121,948,217	\$100,538,797	\$83,424,426	-17.02%	
112	100	91	-9%	
279	294	270	-8.16%	
40.14%	34.01%	33.70%	-0.31%	1
15	33	49	+48.48%	
\$13,864,500	\$30,222,200	\$8,372,900	-72.3%	
11	28	12	-57.14%	
54	69	44	-36.23%	
20.37%	40.58%	27.27%	-13.31%	343
6	11	9	-18.18%	-489
0	0	0	No Change	
2	1	2	100%	1
3	10	11	10.00%	
24	40	26	-35.00%	Y
34	25	21	-16.00%	
32	19	20	5.26%	
42	23	25	8.70%	
24.67	41.50	50.83	+22.49%	
\$1,107,318	\$1,026,215	\$914,408	-10.9%	
\$917,500	\$715,000	\$802,500	+12.24%	
	\$121,948,217 112 279 40.14% 15 \$13,864,500 11 54 20.37% 6 0 2 3 24 34 32 42 24.67 \$1,107,318	\$121,948,217 \$100,538,797 112 100 279 294 40.14% 34.01% 15 33 \$13,864,500 \$30,222,200 11 28 54 69 20.37% 40.58% 6 11 0 0 2 1 3 10 24 40 34 25 32 19 42 23 24.67 41.50 \$1,107,318 \$1,026,215	\$121,948,217 \$100,538,797 \$83,424,426 112 100 91 279 294 270 40.14% 34.01% 33.70% 15 33 49 \$13,864,500 \$30,222,200 \$8,372,900 11 28 12 54 69 44 20.37% 40.58% 27.27% 6 11 9 0 0 0 2 1 2 3 10 11 24 40 26 34 25 21 32 19 20 42 23 25 24.67 41.50 50.83 \$1,107,318 \$1,026,215 \$914,408	\$121,948,217 \$100,538,797 \$83,424,426 -17.02%  112 100 91 -9%  279 294 270 -8.16%  40.14% 34.01% 33.70% -0.31%  15 33 49 +48.48%  \$13,864,500 \$30,222,200 \$8,372,900 -72.3%  11 28 12 -57.14%  54 69 44 -36.23%  20.37% 40.58% 27.27% -13.31%  6 11 9 -18.18%  0 0 0 No Change  2 1 2 100%  3 10 11 10.00%  24 40 26 -35.00%  34 25 21 -16.00%  32 19 20 5.26%  42 23 25 8.70%  24.67 41.50 50.83 +22.49%  \$1,107,318 \$1,026,215 \$914,408 -10.9%

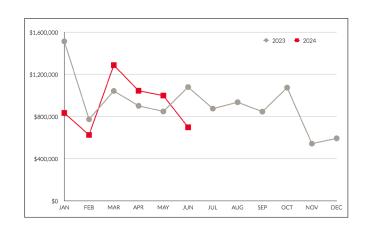
Clearview MLS Sales and Listing Summary 2022 vs. 2023 vs. 2024



### **AVERAGE** SALE PRICE

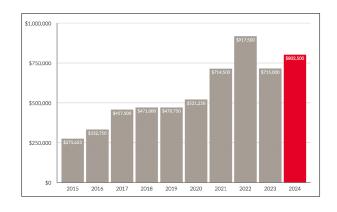


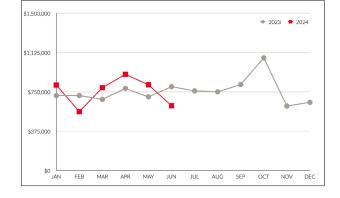
Year-Over-Year



Month-Over-Month 2023 vs. 2024

### **MEDIAN** SALE PRICE





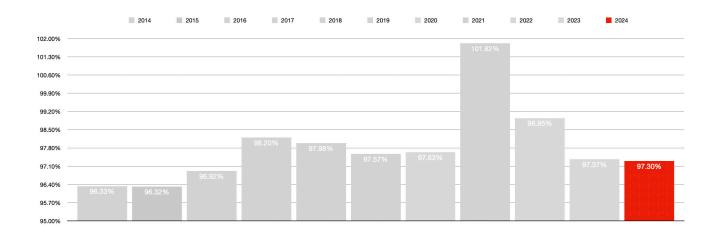
Year-Over-Year

Month-Over-Month 2023 vs. 2024

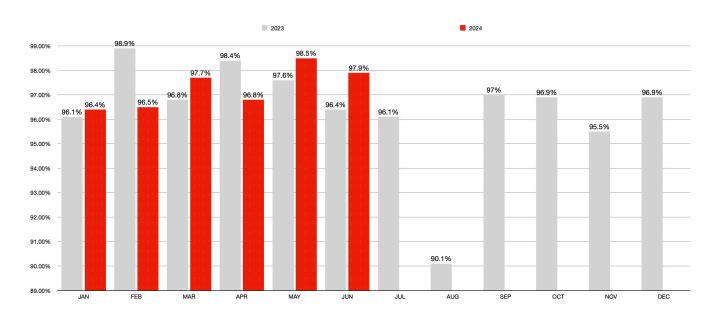
<sup>\*</sup> Median sale price is based on residential sales (including freehold and condominiums).



### **SALE PRICE VS. LIST PRICE RATIO**



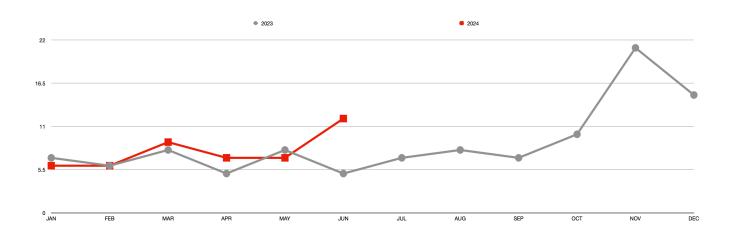
#### Year-Over-Year



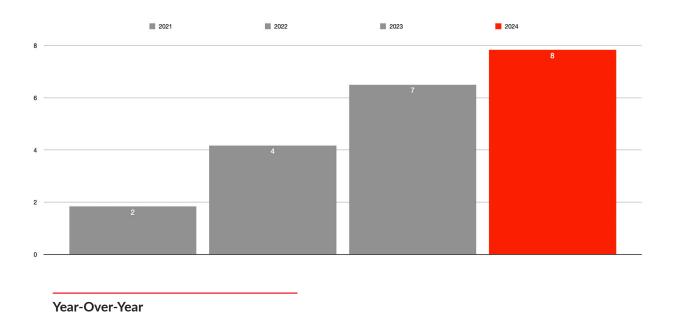
Month-Over-Month 2023 vs. 2024



### **MONTHS OF INVENTORY**

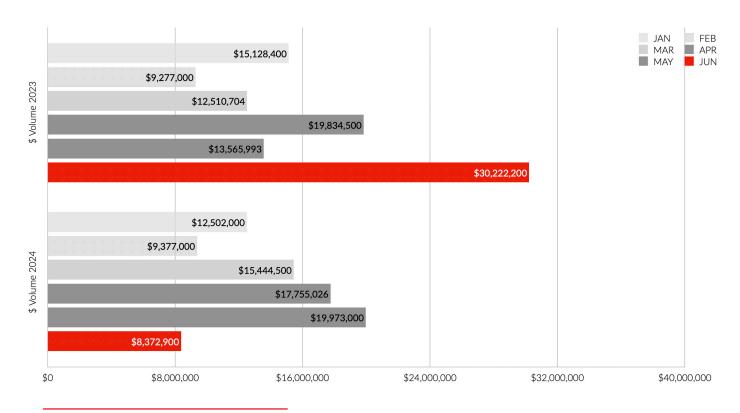


Month-Over-Month 2023 vs. 2024

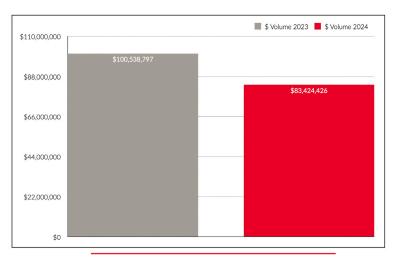




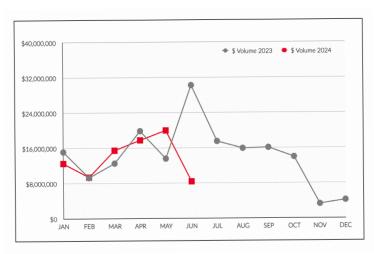
### **DOLLAR VOLUME SALES**



#### Monthly Comparison 2023 vs. 2024



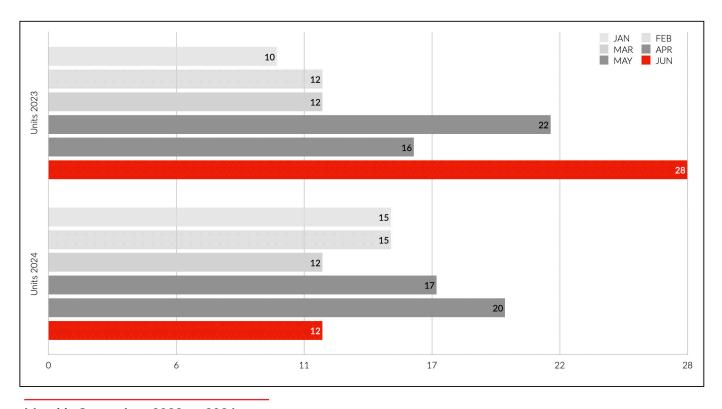
Yearly Totals 2023 vs. 2024



Month vs. Month 2023 vs. 2024



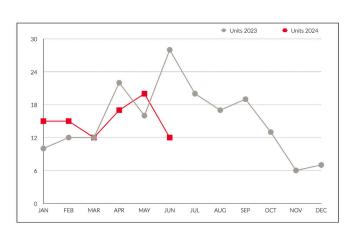
### **UNIT SALES**



Monthly Comparison 2023 vs. 2024



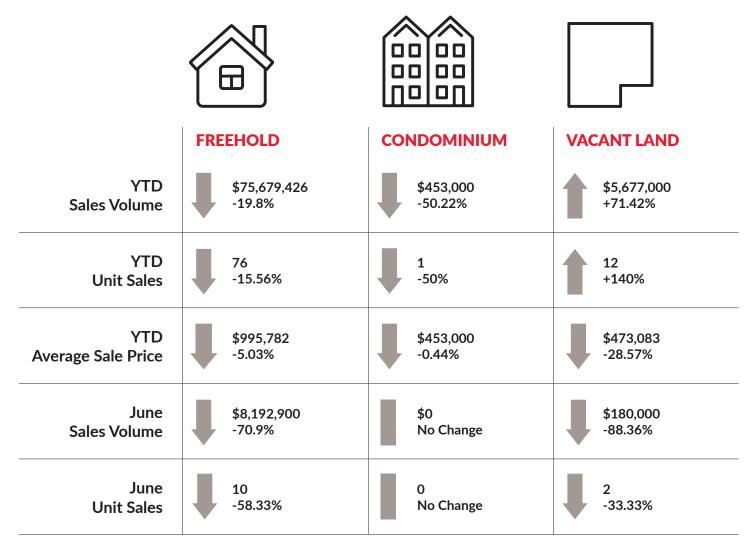
Yearly Totals 2023 vs. 2024



Month vs. Month 2023 vs. 2024



### SALES BY TYPE



Year-Over-Year Comparison (2024 vs. 2023)





### **OUR** LOCATIONS

#### COLLINGWOOD

705-445-5520 330 First St, Collingwood

#### **CREEMORE**

705-881-9005 154 Mill St, Unit B, Creemore

#### **CLEARVIEW**

519-538-5755 96 Sykes St N, Clearview

#### **THORNBURY**

519-599-2136 27 Arthur St W, Thornbury

#### **WASAGA BEACH**

705-429-4800 1249 Mosley St, Wasaga Beach

#### **STAYNER**

705-428-2800 7458 ON-26 Unit 11, Stayner



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